



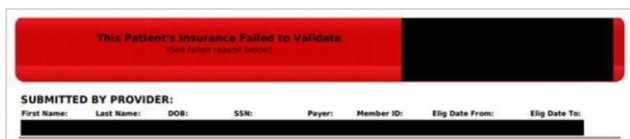
Reference Guide:  
Accounts Receivable Tips

1. During Intake confirm primary payer and any applicable additional payers are entered

- Always add a self-pay payer as a backup for patient responsibility.
- It is recommended to have a traditional Medicare payer with the MBI on file for any clients utilizing a Medicare Advantage plan in the case that their coverage reverts to the traditional plan.

2. During Intake review client Eligibility Verification Report to ensure the payer is correct

- Review all details - even if the check comes back as Verified! Check coverage dates on PDF (for example, coverage could be active on 6/30 but end 7/1).
- To review a Patient Eligibility Report, select **View** or **Download** from the **Eligibility History** window. Results are color-coded for quick identification of eligibility status.



3. Review the Outstanding Eligibility Verification Transactions dashboard tile (Updated on the 1<sup>st</sup> and 15<sup>th</sup> of every month)

Review all listed items. **Tip:** A batch check can fail due to payer downtime. Each payer has different downtime windows, and PointClickCare tries to avoid them the best we can.



Click the widget to view a table listing details of outstanding eligibility verifications

**Outstanding Eligibility Verification Transactions**

Eligibility reports that were denied, failed, pending, or had errors in the last 15 days, including patient details.

| Patient Name   | Enterprise | Branch                   | Payer - Plan          | Member ID  | Eligibility Response Date | Eligibility Status | Eligibility Response Message                 |
|----------------|------------|--------------------------|-----------------------|------------|---------------------------|--------------------|--|
| Stone, Robin   | 0001380    | Home Health of Minnesota | CGS - Medicare - PDGM | 123456789  | 05/15/2020                | Denied             | Inactive                                     |
| Wally, Charles | 0001664    | Home Health of Minnesota | CGS - Medicare - PDGM | 1232121321 | 05/11/2020                | Failed             | No coverage found for specified service type |

#### 4. Run the Unreviewed Appointment Report weekly

Follow up with appropriate teams on **Held/Open** appointments. Run the report by billing frequency to capture all visits.

#### 5. Review Authorizations dashboards tiles weekly

Follow up on any authorizations that are not yet in a **completed** status.

#### 6. Check for claim requirements

- Do not submit a claim until a checkmark appears in the **Clinical Rules Met** column in the **Billing** queue **AND** the claim dates have passed.

Tip: The **Claims Console** tracks clinical requirements and is managed by the clinical team until it is time to bill.

- From the **Billing** queue, select **Details** to verify that all clinical requirements are met.

**Claim State**

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✓ Rules Met

Claim/Invoice Number: 000000000008 - 000000000008

**✓ Rules Met:**

- Case Status
- Face To Face Signed
- HIPPS
- OASIS Assessment Completed Date
- OASIS Status
- Order Status
- Release of Information
- Unsigned Orders
- Unverified Visits

#### 7. Before submitting a claim, review all claim details

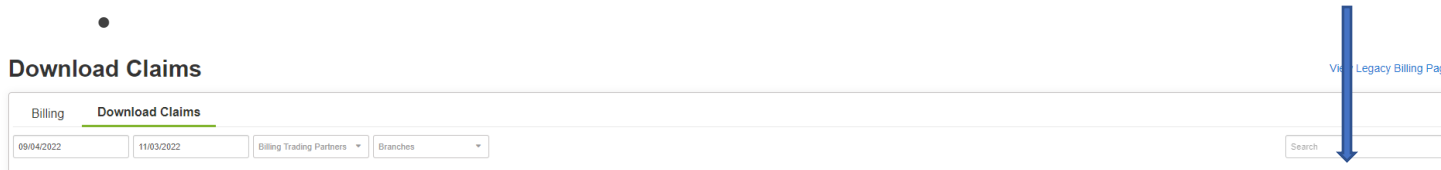
Select **Print** from the **Actions** menu and review all claim details. We recommend the UB04 with Background or CMS 1500 with Background formats. Verify the following:

- Start Date*
- End Date*
- TOB*
- Patient Name*
- Occ Code/Value (if applicable)*
- Review Charges, make sure HIPPS is on RAP/ HIPPS, Q-Code on Final*
- Review Dx codes*
- Ins ID and Auth if applicable*

## 8. Submit the claim

- Download the 837 file and upload to your clearinghouse.
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### Download Claims



View Legacy Billing Page

| Branch              | Billing Trading Partner  | File Creation Date | File Name            | Export ID    | Last Download On | Last Download By | Download File |
|---------------------|--------------------------|--------------------|----------------------|--------------|------------------|------------------|---------------|
| Home Health of Ohio | Medicaid - File Download | 10/19/2022 03:37PM | L_20221019203700.837 | 000000000237 |                  |                  | Download      |

## 9. Monitor claims in the clearinghouse

## 10. Utilize the claim follow up feature in the Billing Queue to document actions on claims.

Quick Filter Sets

Payers Plans Branches Claim Status Claim Type Start Date End Date

Total Billed Amt: \$466,557.81 Total Reimb Bal: \$774,590.39

| Claim - Invoice             | Patient Name        | Status      | Claim State | Payer - Plan                  | Claim Type | Claim Dates             | Billed Amt | Reimb Bal | Form Type           | Follow Up  | Actions |
|-----------------------------|---------------------|-------------|-------------|-------------------------------|------------|-------------------------|------------|-----------|---------------------|------------|---------|
| 000000000004 - 000000000586 | Ripley, Eddie       | Outstanding | Submitted   | Private Pay                   | FFS - FFS  | 01/01/2017 - 01/31/2017 | \$406.00   | \$406.00  | Invoice             | 11/02/2022 | Actions |
| 000000000006 - 000000000006 | Alston, Erna        | Outstanding | Submitted   | Private Pay                   | FFS - FFS  | 01/01/2017 - 01/31/2017 | \$44.00    | \$44.00   | Invoice             | Add        | Actions |
| 000000000010 - 000000000010 | Batts, Irving       | Outstanding | Submitted   | Payer15 - UHC Passport-FFS    | FFS - FFS  | 01/01/2017 - 01/31/2017 | \$2,218.06 | -\$3.00   | Institutional Paper |            | Actions |
| 000000000029 - 000000000029 | QAlbert, Salina     | Outstanding | Submitted   | Payer20 - Passport            | FFS - FFS  | 02/01/2017 - 01/31/2017 | \$170.62   | \$170.62  | Institutional Paper | Add        | Actions |
| 000000000034 - 000000000034 | Whitworth, Josefine | New         | Rules Met   | Payer13 - Caresource Medicare | FFS - FFS  | 02/01/2017 - 02/28/2017 | \$0.00     | \$0.00    | Institutional       | Add        | Actions |
| 000000000037 - 000000000037 | Jewett, Scarlett    | Outstanding | Submitted   | Payer20 - Passport            | FFS - FFS  | 02/01/2017 - 01/31/2017 | \$215.52   | \$215.52  | Institutional Paper | 11/16/2022 | Actions |
| 000000000044 - 000000000044 | Jernigan, Kimiko    | Outstanding | Submitted   | Payer14 - Caresource Passport | FFS - FFS  | 01/01/2017 - 01/31/2017 | \$322.38   | -\$0.90   | Institutional Paper |            | Actions |

### Follow Up

11/02/2022

Add



Add

Add

11/16/2022

A date signifies a note is present on the claim with a follow up action needed on that date.

A note icon signifies a note is present on the claim with no further action needed.

The Add notation, signifies that no follow up notes are present on the claim.

## 11. Import payment files (835 data file) and manage deposits in Agency > Payments

- Ensure all payments are fully and accurately recorded.
- Apply adjustments that impact the reimbursement balance based on the payer remittance advice.
- Utilize the Small Balance bulk adjustment feature regularly to avoid small lagging AR balances.

## 12. Utilize useful reports and analytics to manage claims

We have multiple key performance indicator dashboards that provide your agency with detailed information regarding your financial performance measurement.

### Dashboards

|                             |  |
|-----------------------------|--|
| <b>AR Aging</b>             | Shows the aging for billed accounts receivable by Agency and Branch.   |
| <b>Agency Collections</b>   | Shows the total dollar amount of claims billed each month and how much has been collected.                                     |
| <b>Cash Posting</b>         | Amount of cash posted each month, calculated from the revenue recognition date of applied payments.                            |
| <b>Claims Submission</b>    | Shows the number of claims submitted over a period of time.  |
| <b>Late Rap Submissions</b> | Shows the percentage of RAP claims submitted after 5 days from the start of the billing period.                                |
| <b>Potential LUPAs</b>      | Shows patients that have appointments below the LUPA threshold.  |
| <b>Unbilled Revenue</b>     | Shows the current amount of unbilled revenue.  |
| <b>Days to Bill Final</b>   | Average number of days to submit Final claims for the selected date range, calculated from the claim end date.                 |
| <b>Payments Unapplied</b>   | Shows all unapplied cash.  |
| <b>Days to Bill Rap</b>     | Average number of days to submit RAP claims for the selected date range, calculated from the 30-day billing period start date. |
| <b>Late NOA Submissions</b> | Shows the percentage of NOA claims submitted after 5 days from SOC.  |
| <b>Unsubmitted NOA</b>      | Shows admitted patients with an episode requiring NOA, where the NOA has not yet been submitted.                               |

## Reports

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|--|--|
| <b><i>Claim Information Report</i></b>         | Provides information about claim status and submission dates, along with the other basic claim information for tracking. |
| <b><i>Billed Claim Detail Aging Report</i></b> | Displays billed claims with an outstanding balance.  |
| <b><i>AR Aging Report</i></b>                  | Provides a listing of patients with an outstanding AR balance, based on the date the service was billed or provided.     |
| <b><i>Aged AR by Claim</i></b>                 | Aged aging by claim. Can only be run by posted period. The data reflects that specific period.                           |

## Notes: